

REVIEW GENERATION & CUSTOMER FEEDBACK

How Blue Sky Insurance Group got more Google reviews to improve their online presence

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CHALLENGE

Blue Sky Insurance Group was a successful and reputable agency, but their Google Business Profile wasn't getting much interest from prospects online because they only had 7 Google reviews. They needed to stand out from her competition in the Google search results.

SOLUTION

Blue Sky signed up with Lift Local's Review Generation & Customer Feedback service to generate more positive Google reviews.

CLIENT PROFILE



BLUE SKY INSURANCE GROUP



LAS VEGAS, NV



12 MONTHS + on Lift Local Service

RESULTS







Over the course of a year, Blue Sky received 78 new Google reviews with an average rating of 4.9 stars.



DIRECT CUSTOMER FEEDBACK



This agency received direct satisfaction feedback from 228 customers, allowing them to improve retention by resolving concerns.

97%

MONTHLY PHONE CALLS



By improving their Google reviews, their average monthly inbound <u>calls from Google increased from 10 to 19 calls per month</u>.





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