

# REVIEW GENERATION & CUSTOMER FEEDBACK

How Farmers Insurance - Nickolas W. got more Google reviews to improve his online presence

## **CHALLENGE**

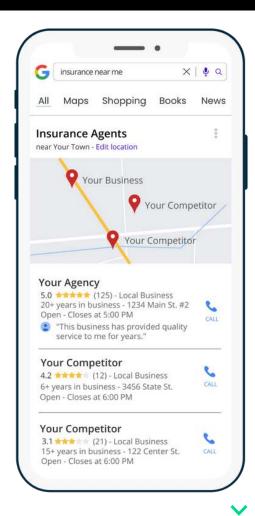
The Farmers marketing package had created a Google Business Profile for Nickolas, but he still wasn't getting much interest from prospects online because he had only I review on his profile. He needed to stand out from his competition in the Google search results.

## **SOLUTION**

Nickolas signed up with Lift Local's Review Generation & Customer feedback service to generate more positive Google reviews.

# FARMERS INSURANCE - NICKOLAS W. COWETA, OK 12 MONTHS on Lift Local Service





# **RESULTS**

**76** 

## **NEW GOOGLE REVIEWS**

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Over the course of a year, Nickolas's agency received <u>76 new Google reviews</u>.

107

### **DIRECT CUSTOMER FEEDBACK**

**/** 

Nickolas received direct satisfaction feedback from 107 customers, allowing him to improve retention by resolving concerns.

**131%** 

### **MONTHLY PHONE CALLS**



By improving his Google reviews, Nickolas's average monthly inbound <u>calls from Google increased from 8 to 19 calls per month</u>.