

# REVIEW GENERATION & CUSTOMER FEEDBACK

How Jennifer B. - Allstate Insurance got more Google reviews to improve her online presence

# **CHALLENGE**

Jennifer B. - Allstate Insurance had worked with the corporate Allstate marketing team to create a Google Business Profile, but still wasn't getting much interest from prospects online. She needed to stand out from her competition in the Google search results.

## **SOLUTION**

Jennifer signed up with Lift Local's Review Generation & Customer feedback service to generate more positive Google reviews.

# **CLIENT PROFILE**



JENNIFER B. - ALLSTATE INSURANCE



PLEASANTON, CA



12 MONTHS + on Lift Local Service

# LIFT LOCAL



(801) 407-5983



https://www.liftlocal.com

# **RESULTS**





#### **NEW GOOGLE REVIEWS**

Over the course of a year, Jennifer's agency received <u>102 new Google reviews with an average rating of 4.9 stars</u>.





### **DIRECT CUSTOMER FEEDBACK**

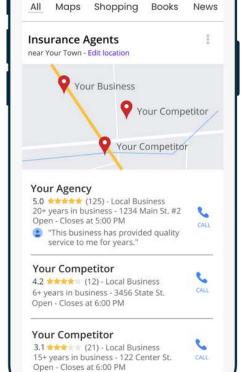
Jennifer received direct satisfaction feedback from 316 customers, allowing her to improve retention by resolving concerns.

# 103%



#### **MONTHLY PHONE CALLS**

By improving her Google reviews, Jennifer's average monthly inbound <u>calls from Google increased from 13 to 27 calls per month</u>.



insurance near me

X | Q Q